Cisco

650-752 Exam

Advanced IP NGN Architecture Sales

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Question: 1

Which two documents comprise a customer transfer of information? (Choose two.)

A. technical high-level overview
B. technical low-level overview
C. optimization tests
D. implementation and testing plan

Answer: A,D

Question: 2

What are the three primary developments that influence modern networks? (Choose three.)

A. social networks
B. location-based services
C. working from the office
D. instant messaging
E. wireline connectivity
F. use of narrowband access networks

Answer: E,D,C

Question: 3

Which three services will be available in the Connected Life at Move service after the deployment of LTE access technology? (Choose three.)

A. location-based service
B. audio/video streaming
C. VPN
D. QoS
E. gaming
F. remote control of home appliances

Answer: E,B,F

Question: 4

DRAG DROP
Match the terms on the left to the explanations on the right.

	CapEx		1.	Expenditures creating future benefits.
	OpEx		2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
	TCO		3.	Ongoing cost for running a product, business or system.
	ROI		4.	Ratio of money gained or lost on an investment relative to the amount of money invested.

Answer:

	ROI
	TCO
	CapEx
	OpEx

Explanation:
ROI 4
TCO 2
CapEx 1
OpEx 3

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