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Introduction to Cisco Sales

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DEMO VERSION (LIMITED CONTENT)

Questions & Answers

Version: 13.0

Question: 1

Cisco TrustSec software-defined segmentation is simpler to enable than VLAN-based segmentation. Which of the following is not a feature of TrustSec?

A. Diversified compliance
B. Apply policies across the network
C. Lower operational expenses
D. Reduce risks

Answer: A

Explanation:

Question: 2

AMP for endpoints decreases time to detection. What is Cisco's security time to detection?

A. 8 hours or less
B. 7 hours or less
C. 10 hours or less
D. 6 hours or less

Answer: D

Explanation:

Question: 3

The Cisco enterprise routing portfolio delivers an uncompromised experience across which 4 areas?

A. Cloud, Branch, WAN and Firewalls
B. Cloud, LAN, WAN and Data Centre
C. Branch, Cloud, Data Centre and WAN
D. Data Centre, Cloud, Branch and LAN

Answer: C

Explanation:
https://www.cisco.com/c/dam/en/us/products/collateral/routers/4000-series-integrated-services-routers-isr/enterprise-routing-portfolio-poster.pdf

Question: 4

What does Cisco call the intelligent, closed-loop, and self-optimizing system built on Cisco DNA?

A. The Assured Network
B. The Automated Network
C. The Encryption Initiative
D. The Network Intuitive

Answer: D

Explanation:

Question: 5

Cisco converged infrastructure simplifies and speeds up infrastructure deployment with integrated and hyperconverged systems. Which of the following is not one of the solutions?

A. FlashStack
B. Hyperflex systems
C. VirtualStack
D. FlexPod

Answer: C

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