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Cisco

700-801 Exam

IoT Sales Fundamentals

DEMO VERSION (LIMITED CONTENT)

Questions & Answers

Question: 1

What can workers in the manufacturing industry do now as a direct result of Cisco IOx?

A. Increase their firm's global relevance.
B. Expand their company's marketing initiatives.
C. Receive earlier notification of an approaching peak or Reduce worker time spent in hold of operation.
D. Reduce worker time spent in manufacturing plants.

Answer: C

Question: 2

Over the next decade, how much revenue is the Cisco Internet of Things expected to offer by connecting devices worldwide?

A. $7.4 Trillion
B. $435 Million
C. $4.6 Million
D. $19.6 Billion

Answer: A

Question: 3

Three of the Cisco Connected Utilities solutions are: Connected Mobile Field, Connected AMI, and Connected Distribution Automation. Which option is the fourth solution?

A. Connected Roadways
B. Connected Vehicle
C. Connected Substation
D. Connected Alternative Energy

Answer: C

Question: 4

According to Cisco surveys, which option do IT Directors care most about?

A. Increasing plant and facility safety, creating a more welcoming office atmosphere, and optimizing delivery channels.
B. Reducing labor costs ,improving the firm's internship program, and upgrading security.
C. Optimizing delivery channels, improving the client experience, and upgrading security.

D. Improving operational efficiency improving the company's data filing system and increasing workplace diversity.

Answer: C

Question: 5

Which two solutions are part of the Cisco internet of Things safety and security portfolio? (Choose two)

A. financial security
B. personal security
C. cyber security
D. physical security

Answer: C, D

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