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# SAP

## C\_ARSOR\_2005 Exam

SAP Certified Application Associate - SAP Ariba Sourcing Exam

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DEMO  
VERSION

(LIMITED CONTENT)

Questions  
& Answers

## Version: 4.0

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**Question: 1**

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You want to allow suppliers to see the lowest bid in a reverse auction. What event rule do you set?

- A. No tie bids for rand; 1
- B. Show lead bid to all participants: Yes
- C. Must participants beat lead bid: Yes
- D. Bid rank that triggers overtime: 1

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**Answer: B**

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**Question: 2**

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What deployment activities are performed by Shared Services?

- A. Onsite project management
- B. Project go live
- C. End-of-project quality review;
- D. Project kick-off

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**Answer: C, D**

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**Question: 3**

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What are the customer's responsibilities when SAP Ariba provides standard site enablement services?

- A. The customer leads the project kickoff session
- B. The customer provides a single point of contract;
- C. The customer selects one of the following language for all interactions with SAP Ariba: German, French, Italian or Japanese
- D. The customer provides the necessary resources for deployment

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**Answer: B, D**

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**Question: 4**

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A sourcing project is created from a fully approved sourcing request. What data is copied from the sourcing request to the sourcing project?

- A. Name
- B. Region
- C. Test project
- D. Commodity

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**Answer: B, D**

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**Question: 5**

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For which of the following products or services might you conduct an index-based auction?

- A. Mobile phones
- B. Chemical
- C. Natural gas
- D. Raw materials
- E. Promotional products

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**Answer: B, C, D**

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