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# SAP

## C\_THR70\_2309 Exam

**Certified Application Associate - SAP SuccessFactors Incentive  
Management (fka SAP Commissions)**

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**DEMO  
VERSION**

(LIMITED CONTENT)

**Questions  
& Answers**

# Version: 4.0

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**Question: 1**

Which of the following are characteristics of Credit Types? Note: There are 2 correct answers to this question.

- A. They are used to identify credits by product or sale type.
- B. They are a required field on the credit output.
- C. They are used in credits to define Territories.
- D. They are an optional field within the system.

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**Answer: A, B**

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**Question: 2**

You want to design a plan that credits a transaction to a position based on specific criteria such as postal codes, customer or product criteria. Which of the following would you use in a credit rule?

- A. Generic attributes
- B. Territories
- C. Formulas
- D. Classification rules

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**Answer: D**

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**Question: 3**

If a Processing Unit is enabled, which of the following applies? Note: There are 2 correct answers to this question.

- A. You can finalize a group of positions in a single pipeline run.
- B. You must run Compensate and Pay before Classify.
- C. You can post an entire period for multiple Processing Units in a single pipeline run.
- D. You CANNOT finalize an entire period for multiple Processing Units in a single pipeline run.

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**Answer: A, C**

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**Question: 4**

How are released periods used in dashboard configuration? Note: There are 3 correct answers to this question.

- A. The administrator can release periods based on calendars.
- B. Payees can view dashboards for released periods only.
- C. Both administrators and payees can release periods.
- D. Payees can view results prior to pipeline completion.
- E. The administrator can release periods based on Processing Units.

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**Answer: A, B, E**

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**Question: 5**

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Which of the following are best practices when working with Variables? Note: There are 2 correct answers to this question.

- A. Always use a Variable in a rule instead of a compensation element.
- B. Avoid using Variables because they increase processing time.
- C. Always leave the Variable default assignment field empty.
- D. Set a default assignment for all Variables.

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**Answer: A, D**

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