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# Huawei

## H19-321 Exam

Certified Pre-sales Specialist - Service Solution

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DEMO  
VERSION

(LIMITED CONTENT)

Questions  
& Answers

# Version: 9.0

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**Question: 1**

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For Huawei's network evaluation and optimization service process, which of the following is the correct service process?

- A. Live network data collection--- live network configuration restoration--- target network design --- implementation plan development--- optimization operation implementation --- acceptance test
- B. Target network design --- live network data collection --- live network configuration restore--- implementation plan development--- optimization operation implementation --- acceptance test
- C. The design of the target network network --- the data collection --- the live network is --- the development of the implementation scheme --- the implementation of the live network configuration restoration --- the optimization of the operation Acceptance testing try
- D. Live network data collection--- live network configuration and restoration --- implementation plan development--- target network design --- optimized operation implementation Acceptance testing try

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**Answer: A**

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Explanation:

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**Question: 2**

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What about the wrong description of the FusionInsight MPPDB database?

- A. Can handle petabytes and large-scale data
- B. Extremely scalable, can manage hundreds of nodes
- C. does not support sql specifications
- D. Support for multiple database systems

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**Answer: C**

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Explanation:

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**Question: 3**

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Cloud computing data center fast housing exhibition is a strategic opportunity for ITO, this is because: () (multiple choice)

- A. The reconfiguration of the cloud data center operation and maintenance model and the new requirements of the operation and maintenance tools
- B. Asset-light operational requirements and centralized operational risks

- C. Make heavy use of new technologies with data centers
- D. Cloud computing technology teams are hard to come by quickly

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**Answer: A, B, C, D**

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Explanation:

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**Question: 4**

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What is the quotation method of integrated project management?

- A. Standard manual quotation
- B. SCT
- C. Configurator

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**Answer: A**

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Explanation:

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**Question: 5**

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Performance management service is a "platform + service" model, providing network and application performance management service solutions.

- A. True
- B. False

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**Answer: A**

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Explanation:

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