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Salesforce

SALESFORCE-CERTIFIED-ADMINISTRATOR Exam

Salesforce Certified Administrator

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DEMO VERSION (LIMITED CONTENT)

Questions & Answers

Version: 25.2

Question: 1

Users at Cloud Kicks are reporting different options when uploading a custom picklist on the Opportunity object based on the kind of opportunity.
Where Should an administrator update the option in the picklist?

A. Fields and relationships
B. Related lookup filters
C. Record Type
D. Picklist value sets

Answer: C

Explanation:

Record types allow you to update the options in a picklist based on the kind of opportunity.
Reference: https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5

Question: 2

An administrator has been asked to update a flow that was created as part of a recent update. When the administrator opens the flow for editing, the Flow toolbox offers only four elements: Assignment, Decision, Get Records, and Loop.
What would cause this?

A. The flow is a screen flow.
B. The version of the flow is inactive.
C. The flow is a before save flow.
D. The version of the flow is activated.

Answer: C

Explanation:

Before save flows only support four elements: Assignment, Decision, Get Records, and Loop.
Reference: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements.htm&type=5

Question: 3

An administrator wants to create a form in Salesforce for users to fill out when they lose a client.

Which automation tool supports creating a wizard to accomplish this goal?

A. Process Builder
B. Approval Process
C. Outbound Message
D. Flow Builder

Answer: D

Explanation:

Flow Builder supports creating a wizard that can collect user input and perform actions.
Reference: https://help.salesforce.com/s/articleView?id=sf.flow_builder_overview.htm&type=5

Question: 4

The Client services and customer support teams share the same profile but have different permission sets. The Custom Object Retention related list needs to be restricted to the client services teamon the Lightning record page layout.
What should the administrator use to fulfil this request?

A. Sharing settings
B. Page Layout Assignment
C. Component Visibility
D. Record Type Assignment

Answer: C

Explanation:

Component visibility allows you to restrict the visibility of a related list based on a permission set.
Reference:
https://help.salesforce.com/s/articleView?id=sf.dynamic_forms_component_visibility.htm&type=5

Question: 5

The VP of sales at Universal Containers wants to prevent members of the sales team from changing an opportunity to a date in the past.
What should an administrator configure to meet this requirement?

A. Assignment Rule
B. Validation Rule
C. Field-Level Security
D. Approval Process

Answer: B

Explanation:

Validation rules allow you to prevent users from changing an opportunity close date to a date in the past.
Reference: https://help.salesforce.com/s/articleView?id=sf.validation_rules.htm&type=5

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